



## Award Recommendation Letter

Date: August 3, 2022

To: Roxie Coble, Director of Strategic Sourcing  
Indiana Department of Administration

From: Stephanie Nelson, Procurement Consultant  
Indiana Department of Administration

Subject: Negotiated Bid # 300-23-72034; Golf Course Maintenance Equipment

**Total Purchase Price: \$154,908.77**

Based on the evaluation of responses received for Negotiated Bid 300-23-72034, **Kenney Machinery** is recommended for award to provide Golf Course Maintenance Equipment to the Indiana Department of Natural Resources – The Fort Golf Course. Terms of this recommendation are included in this letter.

The evaluation team received bids from two (2) Respondents:

- Burris Equipment Company
- Kenney Machinery

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with Respondents to ensure specifications were met.

### **Purchasing Preferences Claimed**

- Burris Equipment Company claimed the U.S. Manufactured Preference (USMP), but did not meet the equipment specification requirements.
- Kenney Machinery did not claim any purchasing preferences.

The State awarded to the overall low bidder meeting all specification requirements. The final overall evaluation score is listed in the table below.

**TABLE 1: Final Overall Evaluation Score**

Bidder	Total Bid Amount	Preference	Evaluation Bid Amount
Burris Equipment Company	\$158,572.00	None	\$158,572.00
Kenney Machinery	\$154,908.77	None	\$154,908.77

**Award Summary**

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. IDOA evaluated the bids based on the stipulated criteria outlined in the bid documents.

This award will result in a one-time purchase.

*Stephanie Nelson*

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